



GREATER FORT WORTH BUILDERS ASSOCIATION

www.gfwbatx.com

September 2022

Platinum Partners



Corporate Sponsors



June

Builder of the Month:
Jim Haddock, Haddock Interests, Inc.

Associate of the Month:
Kelly-Moore Paints



July

Builder of the Month:
Patsy Smith, Herman Smith Company

Associate of the Month:
Jon Deweese, Versatex Building Products



August

Builder of the Month:
Donny Couto, Couto Homes

Associate of the Month:
Jeff Kutas, MB Sentinel



We would like to thank the following hosts for the Business After Hours:

June 2nd

Thank you, Starpower for hosting Business After Hours



July 7th

Thank you, JetStream Outdoor Cooling LLC for Hosting Business After Hours



August 4th

Thank you, Verona Marble for Hosting Business After Hours



Highlight of Sunbelt from July 12-15

Congratulations to the following Sunbelt Builders Show award recipients

Couto Homes for:

- Best Website
- Best Kitchen Design - \$750K - \$1M
- Best Semi Custom Homes - \$750K - \$1M
- Volume Builder – Grand Award

Sandlin Homes for:

- Best Product Design – Under \$500K
- Best Bathroom Design – Under \$500K



At Sunbelt, Patsy Smith spoke to the Professional Women in Building talking about "Getting Your House in Order"



A well-deserved congrats goes out to Eason Maykus, President of Maykus Homes for the 2022 TAB Excellence under 45 Award!



How will you participate in our Membership Drive 2022? October 1st – November 30th

Your help in bringing in new members is a step toward making the GFWBA an even stronger Association, stronger for you, stronger for all members.

Would you rather donate a prize to entice and acknowledge the members that bring in the most new members during the Drive?
Be creative or offer a gift card or cash that we can use to purchase prizes. Contact Diane Kessler or Kimberly this week!
There will be weekly updates on prizes, the call center and other ways that you can join in the fun!



Oklahoma Joe's Rambler Tabletop Charcoal Smoker/Grill

donated by Bob Madeja





A round of golf for 3
(play with member Diane Kessler)

at Shady Oaks CC

Includes guest fees, carts and lunch
mutual date to be determined

donated by Diane Kessler, DMK Properties LLC



Dallas Stars vs Colorado Avalanche tickets

Monday Nov. 21.

Sect 108,

Row L, Seats 1-2

includes parking pass.

Donated by Don Allen



A \$100.00 Visa Gift Card

Donated by Julie Wilson with Home Enhancements




Vizio 32" Smart TV

donated by Carol Leonard





A \$500.00 Southwest Airlines Gift Card

donated by Mike Garabedian

100,000 Airline Miles

donated by Cheryl Bean




A one-day guided SPECIAL SEASON DEER HUNT
(antlerless or spike)
In Brown County

during the week of **January 2-15, 2023**
Guide: Bill Bettis
(gun furnished if needed)
bonus hog hunt as available
\$1,000.00 value

donated by Bill Bettis




2022 Installation and Awards Banquet
Presented by StrucSure Home Warranty



Sept. 29, 2022
6:30pm - 9:30pm
At Hotel Vin - Grapevine, TX

Event Partnerships Available! Click [HERE](#) for more information



Be sure to join us for the 2022 Installation and Awards Banquet Presented by StrucSure Home Warranty at the Hotel Vin in Grapevine on September 29, 2022. We will welcome 2022/2023 GFWBA President, Eason Maykus and express our gratitude for the service of Cheryl Bean, 2021-2022 GFWBA President. We will present annual awards. There are still a few seats and Event Partnerships available. Be sure to register before the event sells out.

2022 Clay Shoot Spotlight

And the winners were:

1st Place Team:

First National Bank – Jason Foshea, Will Chisum, Jerry Steadham, Jeff Phillips

2nd Place Team:

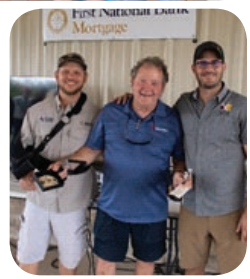
Sweeney Lumber – Craig Carver, Travis Bursey, Jake Montgomery, Mallory Crowell

3rd Place Team:

First National Bank – Rich Wolfe, Jeremy Barrett, Brent Barrett, Mark Goodwin

Overall Top Shot – Rich Wolfe

High Score Female – Mallory Crowell



First a shout out and thank you to Alpine Shooting Range for letting us hang out at your location. Obviously, you have not chased us off yet and we really appreciate you and your staff for the amazing work you do for us!



Visit our Facebook page for more picture of the Clay Shoot at:

<https://www.facebook.com/media/set/?vanity=GFWBA&set=a.199373738083350>

A huge thank you to our sponsors, if it wasn't for you this event would not be what it is. We had over 200 shooters this year. I believe that is a record.



WELCOME TO OUR NEWEST MEMBERS

Nate Bersch
Pinnacle Foundation Repair

Ken Pinto
Kenzai USA

Lee Iancon
The Install Spot

Mike Reese
Eureka Fine Homes LLC

Collin Gray
Square Bid Contracting

Jeff Condrack
Exacta Land Surveyors

Michael Costantino
Montebello Architecture & Design

Mario De Leon
MLD Engineering, PLLC

James Murphy
Allen Land Development

Hunter Sebastian
Sebastian Construction Company

LETTER FROM THE PRESIDENT

HOWDY Fellow GFWBA Members,

It is hard to believe that it has been a whole year and a new Installation is only 2 weeks away. It has been my honor serve as your President in 2021-22.

During this year, we have tried some new ideas together; pursued some new objectives; welcomed new members as well as new leaders; learned a lot; formalized and documented GFWBA processes and roles; made new friends, experienced success, and walked some paths we need not walk again.

I want to thank all of you for going on this journey with me.

Let's welcome our incoming president, Eason Maykus, and our new Exec Board, Board of Directors, and Committee Chairs for the 2022-23 year. I hope to see all of you at the Installation Banquet on Sept 29th.

Happy Trails,

Cheryl Bean

HORSEPOWER HAVOC CAR SHOW

SPONSORED BY
BLOOMFIELD HOMES

76th Anniversary
GREATER FORT WORTH BUILDERS ASSOCIATION

SATURDAY, NOVEMBER 5
9AM-2PM

LOCATION: **KELLY-MOORE PAINT CO.**
301 W. HURST BLVD. - HURST, TX 76053

SPONSORSHIP OPPORTUNITIES

TITLE/EVENT SPONSOR-\$3,500 (SOLD)

- NAME & RECOGNITION ON ALL ADVERTISEMENT
- NAME/COMPANY NAME ON ALL T-SHIRTS FOR EVENT
- SHOUT-OUTS THROUGHOUT THE EVENT
- FIVE CAR ENTRIES • NO CHARGE

FOOD TRUCK SPONSOR-\$1,000 (2 AVAILABLE)

- NAME & RECOGNITION AT AND AROUND FOOD TRUCK
- SHOUT-OUTS THROUGHOUT THE EVENT
- ONE CAR ENTRY • NO CHARGE

T-SHIRT SPONSOR-\$500 (5 AVAILABLE)

- NAME & RECOGNITION ON ALL ADVERTISEMENT
- NAME/COMPANY NAME ON ALL T-SHIRTS FOR EVENT
- SHOUT-OUTS THROUGHOUT THE EVENT
- ONE CAR ENTRY • NO CHARGE

SIGN SPONSOR-\$300 (30 AVAILABLE)

- NAME ON SIGNS SURROUNDING EVENT (ONE NAME/COMPANY PER SIGN)
- SHOUT-OUTS THROUGHOUT THE EVENT
- ONE CAR ENTRY • NO CHARGE

RAFFLE SPONSOR-\$250 (2 AVAILABLE)

- SHOUT-OUTS THROUGHOUT THE EVENT

EMAIL: KIMBERLY@FORTWORTHBUILDERS.ORG

76th Anniversary
GREATER FORT WORTH BUILDERS ASSOCIATION

GFWBA PRESENTS

HORSEPOWER HAVOC CAR SHOW

PRESENTING SPONSOR
BLOOMFIELD HOMES

A portion of the proceeds benefits
Operation Finally Home

OPFH Operation Finally Home

REGISTER HERE

PRE-REGISTER \$30
(INCLUDES T-SHIRT WHILE SUPPLIES LAST)
DAY OF EVENT \$35

LOCATION:
KELLY-MOORE PAINT CO.
301 W. HURST BLVD.
HURST, TX 76053

SATURDAY, NOVEMBER 5
9AM-2PM
REGISTRATION BEGINS AT 8AM

MUSIC & RAFFLES **SPONSORSHIPS AVAILABLE** **AWARDS**

REGISTER **GFWBATX.com**
Kimberly@fortworthbuilders.org

CAR QUESTIONS?
CALL ROD:
214-995-9974

How to Become a Spike

(bring in 6 new members to become a Spike)

Spike Points or Credits represent each new member brought in
To become a Spike, you must earn at least six credits. The best way to earn credits is to recruit a new member to the Federation. You can also earn credits for renewals and recruiting new NAHB Council members. You can earn:

- 1 credit for each new builder or associate member you recruit
- 1 credit on the first anniversary of each new member you recruited
- ½ of a credit for each anniversary that follows for each of those members
- ½ of a credit for recruiting council members to their local association

Once you accrue 6 Spike credits, you officially become a Spike and a member of the Spike Club — a network of Spikes across the nation focused on the growth their associations. As you continue to accumulate credits, your status rises within the Spike Club.

Spike Points

Smirnis, Steve	691.00	Crouch, Melinda	70.50	Conner, Stephanie	22.00	Sasseen, John	9.50
Vaughan, Geanie L	537.00	Smith, Patsy	70.00	Tyler, Patrick	21.50	Goehring, Jessica	9.00
Dollgener, Gary	510.50	Hodnett, Leigh Ann	65.50	Schnitz, Kyle	20.50	Bettis, Andrew	8.50
Hackett, Barbara	402.50	Acree, Tiffany	58.00	Conner, Ross	20.50	Woods, Forrest	8.50
McBee, Mearl	327.50	Maykus, Eason P	53.50	Vochatzer, Rod	20.00	Rodgers, Kevin	8.50
Madeja, Robert M	323.50	Haddock, James	52.50	Tallman, April	20.00	Hooser, Chris	8.50
Sandlin, Scott	311.00	Cosenza, John	51.00	Shelton, Donald	19.50	Jandrucko, Stacey	8.50
Sandlin, Mike	292.50	Kessler, Diane	48.00	Latta, Martha TIM	19.00	Horn, Bill	8.50
White, Brooks	282.00	Harris, Marisa	46.50	Day, Jon	18.00	Eytcheson, Matthew	8.00
Sandlin, Terry	217.00	Huff, Todd	44.00	Rodriguez, James	18.00	Struhs, Tom	8.00
Sheffield, Gary	209.00	Dwire, Johnny	44.00	White, Doug	18.00	Swanzy, Chris	8.00
Parker, Fred	198.50	Boyd, Doug	40.50	Garrett, Randall	18.00	Mayfield, Al	7.50
Motheral, R. Lynn	193.50	Laminack, Heather	34.50	Canter, Jared	17.50	Panno, Gary	7.50
Messenger, Rich	173.00	Hambley, Dave	34.00	Miller, Richard L	17.00	Atwood, John	7.00
Hughes, Lee	158.00	Knight, Sean	32.00	Johnston, Richard	17.00	Dykstra, Don	7.00
Harris, Jim	156.00	Gilkeson, Tag	32.00	Fleet, Tim	15.50	Bates, Tom	7.00
Speight, Matthew	145.00	Haydocy, Joe	31.50	Avery, Brian R	15.00	Cook, James	7.00
Roffino, Anthony	128.00	Dike, Michael	29.50	Bean, Cheryl	14.50	Barron, Mark	7.00
Moss, Danny Ray	127.50	Wilson, Cody	28.50	Jackson, Alvin	14.50	Stover, Paul	7.00
Calhoun, Ross	126.75	Brown, Jay	27.50	Whalen, Joey	14.50	Koennecke, Debbie	7.00
Ferkel, Rshan	126.00	Leonard, Carol	27.50	Ferrier, Donald	13.50	Wylie, jeff	6.50
Deal, Bill	125.00	Wolff, Tony	26.50	Williams, Teresa	13.50	Palumbo, Lori	6.50
Longacre, Carol	113.00	Clegg, Travis	26.00	Noel, Sam	13.50	Phifer, Don	6.50
Bettis, Bill S	100.50	Wood, Michael	26.00	Odom, Scott	13.00	Gilliland, Doug	6.50
Morrison, Hugh	94.50	Herron, Daniel	25.50	Preissinger, Debbie	13.00	Hackett, Ken W	6.50
Golden, Shane	93.50	Eagleton, Jill	25.50	Bybee, Don	12.50	Krause, Jennifer	6.00
Clay, Chris	89.00	Greathouse, Twanna	25.50	Davis, Richard	12.00	Kohsmann, Robert	6.00
Maykus, Kosse	86.50	Mckee, Mark	25.00	Havran, Robert	12.00	Snell, Ryan	6.00
Garabedian, Michael	84.00	Carpenter, Kenneth	24.50	Andrews, Stanton	12.00	Farmer, Mark	6.00
Mccaslin, Bob	80.00	Ricker, Robin	24.00	Swannie, Peter	10.50	Cole, Larry	6.00
Allen, Don	75.00	Burns, Amy	23.50	Wills, Marty	10.00	Deweese, Jon	6.00
Montgomery, John	73.00	Montgomery, Jake	22.50	Braden III, Harvey	10.00	Boyd, Jody	6.00
Avery, Jeffrey	72.00	Hicks, Justin	22.50	Reese, Bo	9.50		

SEPTEMBER EVENTS 2022

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
28	29	30	31	Sep 1 4:30 PM- September New Member Orientation 5:00 PM Associates Appreciation Night	2	3
4	5	6 4:00 PM - Membership Committee Meeting	7	8 11:30 AM - Professional Women in Building Council Meeting	9	10
11	12	13 11:30 AM - Governmental Affairs/Hammer and Nails	14	15	16	17
18	19	20 1:00 PM - Executive Committee Meeting	21 11:30 AM - Young Professionals Committee & Associates Council Luncheon	22	23	24
25	26	27 4:00 PM - Board of Directors Meeting - General Membership Meeting	28	29 6:30 PM - 2022 Installation and Awards Banquet Presented by StrucSure Home Warranty	30	Oct 1
2	3	4 4:00 PM - Membership Committee Meeting	5	6 4:30 PM October New Member Orientation 5:00 PM October Business After Hours	7	8
TAB Statewide Membership Drive						



The 2022 MARKETING GUIDE

[CLICK HERE](#)

GFWBA Job Posting Board

The Greater Fort Worth Builders Association has created a job posting board as a free service to members. GFWBA members can post available jobs on the board, or staff can help them. The postings will be viewable by the public. To view the current job postings, or to add a job posting, visit:

<https://gfwbatx.com/Job-Postings>

ADVERTISE IN THIS NEWSLETTER!

Member Rates:

Non-Member Rates:

Full Page	Full Page
8.5x11 \$150/month or \$1545/year	8.5x11 \$205/month or \$2195/year
Main Body	Main Body
6x9 \$125/month or \$1287/year	6x10 \$180/month or \$1937/year
6x6 \$75/month or \$787/year	6x6 \$130/month or \$1437/year
6x3.5 \$50/month or \$525/year	6x3.5 \$105/month or \$1175/year
3x4 \$35/month or \$367/year	3x4 \$90/month or \$1017/year
Right Column	Right Column
2x4 \$40/month or 420/year	2x4 \$95/month or \$1070/year
2x2 \$30/month or 310/year	2x2 \$85/month or \$960/year

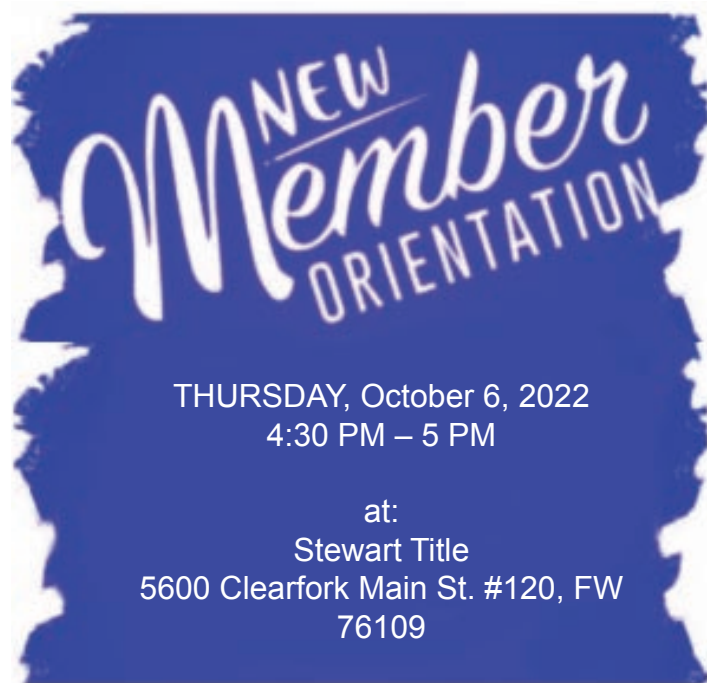
BUSINESS AFTER HOURS

October 06, 2022

5:00 PM - 7:00 PM



Stewart Title
5600 Clearfork Main St. #120, FW 76109



Resources

HBA REBATES



WANT TO START GETTING MONEY FOR PRODUCTS YOU ALREADY USE?



www.TABrebates.com

GFWBA Members have saved a total of \$33,500 by participating in the HBA Rebate Program



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trusted. driven. personal.

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- Insurance
- Business Organizations
- Litigation



SMALL BUSINESS
GROWTH PARTNERS

IT'S TIME TO CLAIM YOUR 2022 BPA

INCLUDED 100% WITH YOUR TAB MEMBER BENEFIT



GO TO SBGPINC.COM AND CLICK:



REDEEM YOUR BPA

A BPA (Business Plan of Actions) is a 3 yr & 12 month roadmap for you and your business, addressing your:



SALES • SALES PROCESS



MARGINS • PROFITABILITY



TEAM, HIRING • COMMUNICATION



PROCESS • SYSTEMS



“

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- Group health benefits
- Personal auto and home
- And more!

Get your quote at: ChooseMylo.com/TAB22



COVERAGE ACROSS THE STATE BUILDER'S RISK INSURANCE



Visit TexasBuilders.org for more information.



MODEL CONSTRUCTION SAFETY PLAN

The Texas Association of Builders Model Construction Safety Program 6 Jobsite Safety Standards Package® (Model Safety Plan) Version 4.0 includes:

- User Guide and the Model Safety Plan
- Crystalline Silica Standards
- Training Webinar
- Completion Certificate
- OSHA's Permit Required Confined Spaces

Members **\$299⁹⁹** plus tax

Package for Non-Members is \$699.99 (plus tax)

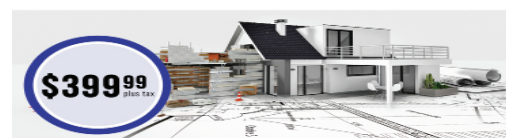
Purchase the current Model Safety Plan at:
TexasBuilders.org



info@TexasBuilders.org
TexasBuilders.org
313 East 12th Street, Ste. 210 Austin, TX 78701



2021-2023 Texas Residential Construction
CONTRACTS



Protect yourself. Protect your business.

The new package will significantly modify the following areas:

- Disclosure Provisions
- Arbitration Provisions
- Materials Escalation Clause
- Insurance Requirements
- Termination by Builder Procedures
- Definition of Construction Costs
- Public Improvement District (PID) Notice
- Express Limited Home Warranty

The Texas Residential Construction Contracts reflect the most recent legislative changes affecting the homebuilding industry in Texas.

Purchase online at TexasBuilders.org

You must be an **ACTIVE BUILDER MEMBER** to purchase the contracts.

HOW THE NATION'S BEST BUILDERS PROTECT THEIR BUYERS

Now, not only does StrucSure Home Warranty offer the nation's best warranty, our sister company, SHW Insurance Services, is approved to sell the **TAB Builder's Risk Insurance Program**. Visit www.shwins.com/buildersrisk for a free quote.

Contact me to learn how we can save you money and add value to your projects with our 10-year, insurance-backed warranties that mirror the TAB Standards.

Tiffany Acree, CGA, CGP
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